



## OPPORTUNITY CORRIDOR—SECTION 2

# Contractor – Entrepreneur Series

Urban League of Greater Cleveland  
2930 Prospect Ave., Cleveland, 44104  
(Entrance & Parking in Rear of Building)

To educate new, small, local and EDGE businesses on conducting business with ODOT & construction owners.

Session Times: 4-7 pm

Refreshments Will Be Served



### October 27, 2016

- ODOT Small, EDGE and DBE Certifications
- Contract Documents
- ODOT Project & Standard Drawings
- ODOT Construction & Material Specification

### November 10, 2016

- Quoting Project Scope Package
- Estimating Scope Package
- Understanding the Cost of Work
- Understanding Design Requirements

### November 3, 2016

- Insurance & Bonding
- Cash Flow & Credit Counseling
- ODOT Pre-qualification

### Also Learn About

- What it takes to be a successful heavy highway contractor
- Business Development
- Information on future construction opportunities

Additional Sessions and Topics Will Be Scheduled for 2017

RSVP: [oc2entrepreneurseries.eventbrite.com](http://oc2entrepreneurseries.eventbrite.com)  
One week before event date  
  
Or Call 216-220-7010

Direct questions about opportunities to:  
[OC2DiversityInfo@greatlakesway.com](mailto:OC2DiversityInfo@greatlakesway.com)  
  
For more information on the project, please visit:  
[www.opportunitycorridor.transportation.ohio.gov](http://www.opportunitycorridor.transportation.ohio.gov)